

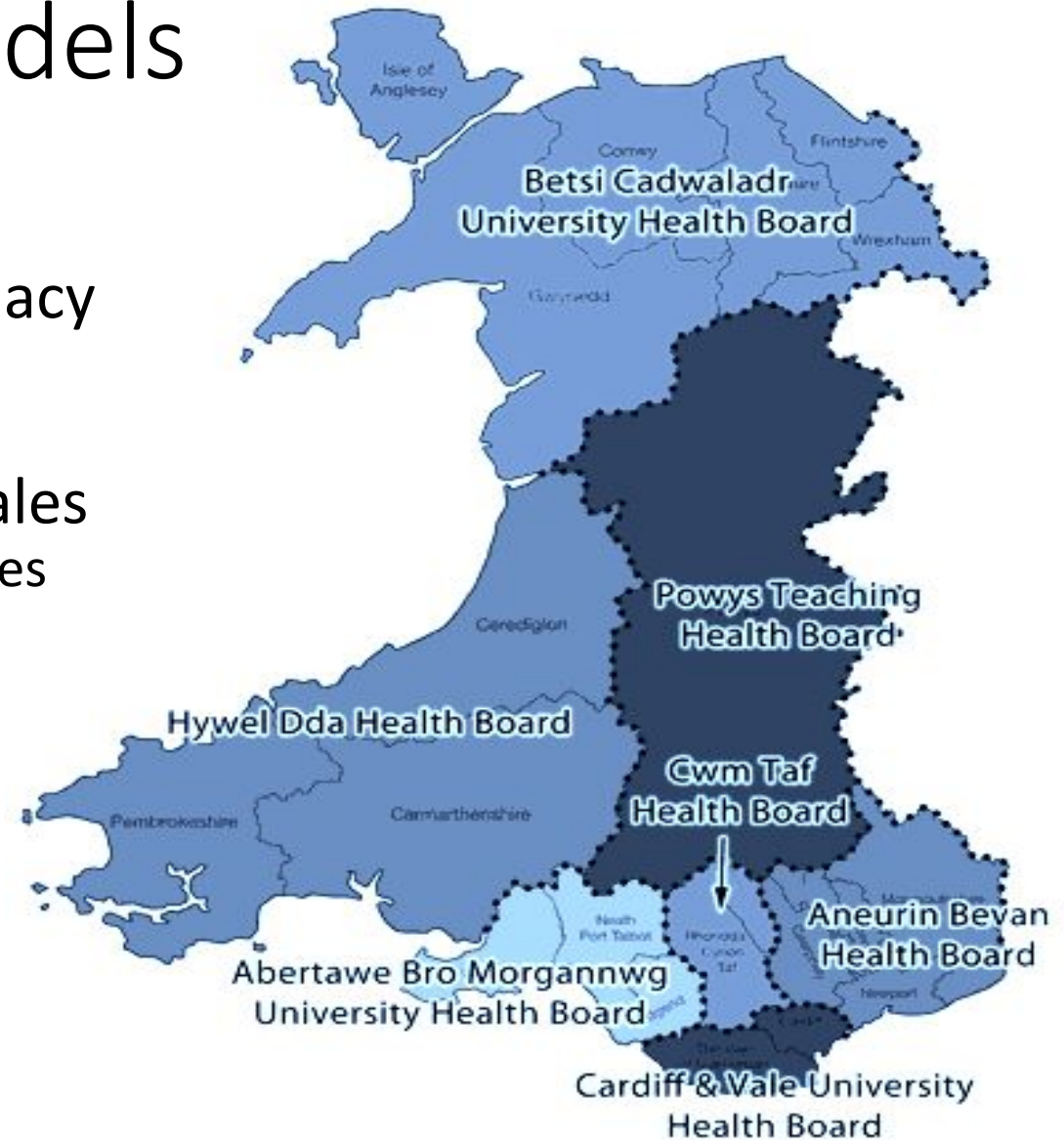


NHS Wales Market Access from a Procurement perspective



Pharmacy Supply Models

- Direct supply from the hospital pharmacy
 - Including partnership out-patient service
- Supply via a Community Pharmacy Wales
 - Including appropriate high value medicines
- A closer to home option
 - Homecare service
 - Third party provision



Patient Centred Care (Procurement)

Healthier Wales –Our Plan for Health and
Social Care

Prudent healthcare principles

- Co-production
- Variation

Your Care Your medicines

(A Future Vision for Pharmacy for Wales)



Key steps to successful market access in NHS Wales from a procurement perspective

- HTA submission
- Engage with NHS Wales stakeholders to fully understand initial and future supply models
 - Hospital contract
 - Primary care PAS or rebate
 - Pricing available to any authorised third party providers
 - Discuss fully any pharma funded medicine homecare service
- Commercial engagement as early as possible to ensure the service can comply fully with the Welsh Government treatment fund requirements

Medicine procurement opportunities to support patient access in NHS Wales

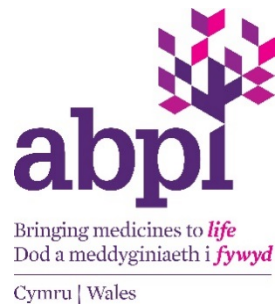
- Hospital Contracting
 - OJEU compliant tender process
- Medicines Access Pricing Agreements
 - MAA
 - CAA
 - Outcome based agreements
- Primary care rebate agreements
 - Established brands
 - HTA approved medicines with a PAS
- Direct to hospital pharmacy
 - In-patient medicines
 - Highly specialist or technically complex
- Align to the patient access choice
- Free Supply of medicines – unmet clinical need pre HTA
- Once for Wales – agreement and invoice

Key success criteria to support market access in NHS Wales from a procurement perspective

- Early engagement
- Constructive dialogue
- Bi-directional Opportunities
- Optimum patient experience and outcomes

Welsh Medicines Procurement and Logistics Advisory Group

Delivering safe affordable medicines to our patients



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This document has been developed in partnership between the All Wales Medicines Procurement Pharmacist representing the Welsh Medicines Procurement and Logistics Advisory Group (WMPLAG) and ABPI Wales.

The Welsh Medicines Procurement and Logistics Advisory Group report to the All Wales Chief Pharmacist Group and have a broad membership of finance, procurement, quality assurance (QA), clinical and chief pharmacist representation from across NHS Wales.

This document is intended to specifically inform ABPI members, describing some of the terminology, processes and procedures they may choose to consider when planning market access for their medicines in NHS Wales, especially when those plans include alternative commercial or supply chain arrangements.

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